



## Home Buyer

The Advisable Home Buyer service provides access to a team of fully licensed Buyer's Agents to enable you to achieve professional results with the hunt for your new home. Take advantage of our extensive experience, know-how, and resources to secure the best opportunities in your chosen suburb both on and off market.

### How does the service work?

First we gain a thorough understanding of the home buyer's property and location 'wish list'. From there we provide recommendations and expert local market insight accordingly. We then facilitate the complete property sourcing and acquisition process on behalf of the home buyer. From property search, assessment & due-diligence, on to negotiation, purchase, and all the way through to handover and picking up your new keys!

We offer:

- ▶ A personalised buyer's brief to establish the home buyer's budget and criteria as the basis for a customised property search
- ▶ A location analysis report, with a full breakdown of our extensive research and valuable local insight
- ▶ An exhaustive property search, short-list, and inspection process, uncovering and assessing opportunities both on and off market
- ▶ Property recommendations provided in report format, showcasing our comprehensive property due-diligence including an expertly considered market valuation
- ▶ Highly effective negotiation strategy & tactics to enable you to secure the ideal home and pay the best price possible
- ▶ Bidding at auction on the home buyer's behalf using proven techniques to maximise success
- ▶ Access to an extensive network of independent third-party professionals to ensure that you're in expert hands throughout the entire purchase and handover process
- ▶ An entirely fee for service model, no third-party vendor commissions or similar conflicts of interest. We are working solely for you the home buyer at all times!



[www.advisable.com.au](http://www.advisable.com.au)

1300 077 766

[info@advisable.com.au](mailto:info@advisable.com.au)

*Investing In Your Future ... it's Advisable*

## Why Use an Adviseable Buyer's Agent?

Buying a home will most likely be the biggest financial decision of your life. And finding one that ticks all of your boxes can also be a very time consuming, nerve-wracking, intimidating, and potentially frustrating experience. Appointing an Adviseable Buyer's Agent will enable you to address all of these concerns, and ensure that you've always got someone trustworthy by your side to help find and secure the home that you want. Other advantages of Adviseable Buyer's Agents include:

- ▶ **Expert team** – When you engage an Adviseable Buyer's Agent, you're also accessing an in-house team of advisers and researchers. So you'll be able to leverage off our combined expertise, resources, relationships, and efforts to ensure that you're getting the best opportunities available both on and off market
- ▶ **Local market insight** – Our job is to know the real estate market of any given location better than the people who live there. This ensures that our home buyer clients can navigate their local property market with utmost confidence
- ▶ **Licensed & experienced** – Adviseable Buyer's Agents are fully licensed property buyers who collectively have decades of experience purchasing real estate throughout Australia. We are full-time professionals who deliver expert results
- ▶ **Save time & avoid hassle** – Aside from providing you with quality advice, guidance, and recommendations to ensure your property purchase is a maximum success, we also carry out all of the leg-work on your behalf to save you a lot of time, effort, and potential stress
- ▶ **Level the playing field** – When buying a property you'll inevitably be dealing with the seller's 'professional' representative; the selling agent. Ensure that you're never 'out-gunned' by engaging us to go into battle on your behalf
- ▶ **Independent** – We proudly operate under an entirely 'fee for service' business model which is a testament to the truly unbiased, straightforward, and ethical nature in which we deliver service to our home buyer clients
- ▶ **Transparency** – It's no secret that there are a lot of unethical and unscrupulous operators within the real estate industry. However, having us in your corner providing professional insight and reliable data will enable you to cut through the sales rhetoric and half-truths to make truly informed decisions when buying

For more information about the Adviseable Home Buyer service, please contact us today via 1300 077 677 or [info@adviseable.com.au](mailto:info@adviseable.com.au)





ADVISEABLE

# Schedule of Fees

Please email your completed form to [info@adviseable.com.au](mailto:info@adviseable.com.au)

Adviseable Pty Ltd  
PO Box 380, WAVERLEY  
NSW 2024  
ABN: 29 603 937 980

## ADVISEABLE Property Buyer

1300 077 766  
[www.adviseable.com.au](http://www.adviseable.com.au)

PURCHASE PRICE RANGE	FEE (GST INC.)	% OF PURCHASE PRICE
up to \$499,999	\$9,900	2.0%
\$500,000 - \$599,999	\$11,900	2.0%
\$600,000 - \$699,999	\$13,900	2.0%
\$700,000 - \$799,999	\$15,900	2.0%
\$800,000 - \$899,999	\$17,900	2.0%
\$900,000 - \$999,999	\$19,900	2.0%
\$1,000,000 - \$1,249,999	\$21,900	1.8%
\$1,250,000 - \$1,499,999	\$23,900	1.6%
\$1,500,000 - \$1,749,999	\$26,900	1.5%
\$1,750,000 - \$1,999,999	\$29,900	1.5%
\$2,000,000 - \$2,499,999	\$34,900	1.4%
\$2,500,000 - \$2,999,999	\$39,900	1.3%
\$3,000,000 - \$3,499,999	\$45,900	1.3%
\$3,500,000 - \$3,999,999	\$52,900	1.3%
\$4,000,000 - \$4,499,999	\$58,900	1.3%
\$4,500,000 - \$4,999,999	\$64,900	1.3%
\$5,000,000+	\$64,900	1.3%

### Payable as follows:

- 20% upon engagement of service
- 30% upon location decision
- 50% upon exchange / unconditional contract

Discounts available if multiple services required. Please call for more information.

ALL FEES ARE INCLUSIVE OF GST

THESE PRICES ARE VALID TO 30/6/2019

### Select Payment Method

Payment by direct transfer

Westpac Bank

Account Name: Adviseable Pty Ltd

BSB: 032-298

Account: 388314

Reference: use your name

OR



only

Credit Card Payment Authority

We will pay the surcharge for you

Name on Card \_\_\_\_\_

Card Number \_\_\_\_\_

Expiry \_\_\_\_ / \_\_\_\_ CVV # \_\_\_\_\_

Signature \_\_\_\_\_

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